

## CSA BOARD MEETING AGENDA

4/8/19

Christopher DeVerna	President	Present
James Nigrelli	Vice President	Present
Lou Ciummo	President Emeritus	Present
Erin Ursillo	Secretary	Present
Merelise Hitte	Treasurer	Present
Brent DaBrosca	Competitive Director	Present
Geoffrey St. Sauveur	Developmental Director	Present
Jeremy Marcotte	Assistant Competitive Director	Present
Jonathan Rollins	Assistant Developmental Director	Absent
Mike Mansour	Coaches Director/Registrar	Present
Lee Baldwin	Referee Director	Absent
Scott McDermott	Director of Facilities	Present
Patrick Bailey	Fundraising Director	Present
Kathy Bailey	Assistant Fundraising Director	Present
Matthew Ursillo	Webmaster and Technology Director	Present
Steve Marmas	CSA Board Advisor	Present
Cathy Hopkins	Member at Large	Absent
Ernie Lavigne	Member at Large	Absent
Justin Dugas	Member at Large	Absent
David Andre	Member at Large	Present
Staci Landry	Member at Large	Absent
Tim Cronin	Member at Large	Absent

**Meeting called to order at 6:31 pm by Chris DeVerna**

### **Approval of March's Meeting Minutes**

*Motion to approve Meeting Minutes from 3/11/19 by Steve Marmas*

*Second by James Nigrelli*

*All ayes*

### **Geoffrey St. Sauveur, Developmental Director**

- UPDATES:
  - Spring Developmental (3 mins)- Between the regular developmental program and the goalie clinic we are up to 210 players which is higher than last year. Mini-kickers is a nice sized group and will begin on Sunday morning. Jade is not with us anymore. We will have someone new. Challenger account rep will be Luke Burgess. There will be a new trainer but he will not be in the country for another week so Charlotte will handle this until then.
  - FALL DEVELOPMENTAL (5 - 10 min)
    - StackSports- This is almost ready but they are checking to ensure things are right before the roll out. The support has been good thus far. In the next couple of days,

Geoff will send a mock version live to the board members to try it out and ensure it is correct before the actual roll out.

- Revs Tix- Geoff will coordinate with Patrick and Kathy to coordinate Revs ticket giveaways for when this launches.
- Add-Ons- We discuss whether or not to have add-ons to the registration this year. Last year there were 44 out of our total registered kids that utilized this (out of >700). Kathy reminds Geoff about the idea of adding an option to sponsor a team on the registration page because last year we missed some who typed it in manually and by the time they saw it, it was too late. Geoff will look into this over the next couple of days.
- Walk In dates/volunteers- A walk-in at Old Theater Diner for 4/23 is scheduled. Info will come out soon about additional walk-in registrations TBD. Old Theater Diner has welcomed us for as many as we want. Geoff asked about where last year's signs are... some are in the clubhouse and we discussed purchasing more if needed from Sunset Signs.

- **DISCUSSION:**

- Score Uniforms/Challenger Meeting (10-15 min,)- Chris, Brent and Geoff had a meeting with Challenger about the uniforms. There was mention that Challenger has decided to provide trainers to those who use them for uniforms and they have less trainers coming this year. They reminded CSA that all issues that we had, they fixed our issues. Brent informed the board that SCORE let us know that they would not be able to produce an exact competitive jersey and they would not be able to generate an away jersey that looks close to what we have. They would be adding shipping onto the parent cost so the expense would be close to what Inaria was. Chris reviewed the progression of the trainers we have used over the years from Challenger and at this time, we are close to needing two full time trainers for the Spring. They are going to fulfill Spring this year but there could be a risk to lose trainers in the Fall. Chris suggests that we consider a switch if needed around the fall so that we would have time to make a decision that would not have an impact on trainers like it would if we move companies now.

- **MOTION/VOTING:**

***Motion to reverse the last decision the board made about changing our uniform company and keep with Challenger for the time being by Geoff St. Sauveur***

***Second by Steve Marmas***

Discussion: James Nigrelli inquiries about the response from Challenger when there were mistakes made. Steve does not like the fact that they are holding trainers over our heads and many on the board agree with the same. There is still concern about how we would get coaches/trainers in place in the timeframe we need this by. Dave shares that since Charlotte is not going to be managing who comes to us as trainers any longer, we are not ensured the quality of trainers we have had in the past.

***Motion to keep with Challenger for the Spring and Fall, provide documentation of our concerns, monitor and revisit in September 2019 as to who we will stay with for uniforms by James Nigrelli***

***Second by Erin Ursillo***

***9 ayes, 2 oppose***

### **Merelise Hitte, Treasurer**

- **UPDATE:**

- Financial Summary (5 min)- Merelise reviewed the Profit and Loss summary from January 2019- March 2019. The numbers are negative and she expects this will be the case for six months' time because of the lack of income during this time frame as we await income for the upcoming seasons. She will work on last year's tax return and

present this once in draft format. Erin will arrange a list of addresses for all board members and get this to Chris and Merelise for tax filing.

**Chris DeVerna, President**

- UPDATE:
  - Parks & Rec Soccer Clinic – Mon April 15<sup>th</sup> 12:30-3:00 K-4 – Need Volunteers- Chris reminds people that they need volunteers and we will do two groups. We need at least a handful of people for this.
- DISCUSSION:
  - SRI U8/U10 festival weekend and games (5min)- This is coming up in the beginning of June... Steve reports that we put in for the permit but it was rejected so we cannot use the second overflow lot per DEM. Scott has no problem getting the other lot open. We will adjust the fields based on what the needs are but extra u10 fields can be difficult.

**Matthew Ursillo, Webmaster and Technology Director**

- DISCUSSION:
  - What do people need put on the site this month? (5 min)
  - Website calendar update- Matt recommends that we use a google calendar with live updates rather than what we have been doing thus far. The board agrees with this.
  - James Nigrelli suggested putting up bio's up for board members so that people know who we are. He will send out an email requesting these from each of us by the end of the month and will update this as they come in.
  - James suggests past players for our "where are they now" section of the site. Send these to Matt and he will update this.

**James Nigrelli, Vice President**

- UPDATES:
  - Squadlocker Check (3 min)- Check given to Merelise for this month.
  - Field setup issues (10 min)- Steve replaced a crossbar and replaced a broken bolt. James has concerns that one of the fields is facing a way that could have players get hit. Scott has fixed this issue already.
  - James asks if we can get some fundraising together for CSA to support the trip to the Cape. Fundraising for this was declined for something similar in the past. Everyone will have to fund their own way. Patrick suggests a cheaper option but they attempted this last year and it did not work out. David Andre suggests doing team specific fundraising such as spaghetti supper to help cut cost. James will come up with an idea to discuss at the next board meeting if needed.

**Patrick Bailey, Fundraising Director**

- UPDATES:
  - Taste of Coventry (5min)-
  - Atlantic trophy would like to sell gear on our field this year. He is willing to give money or reduce cost of the gear. We will not have competition this year since Big D's is not around any longer. The board trusts that Kathy and Patrick will negotiate this properly.
  - Passes for Revs (5 min)- Kathy reviewed a large package offer for the Revs night. Brent suggests that we give those options out in raffle like our last year's tailgate but this year they want names in advance by tomorrow. Kathy and Geoff will figure this out together.
  - Competitive Pics (5 min)- May 4<sup>th</sup> and 5<sup>th</sup> or May 18<sup>th</sup> and 19<sup>th</sup> are the proposed dates for this year. We decided on 5/18 and 5/19. Brent suggest that Kathy sends an email out asking competitive coaches to commit to a time on that weekend so we can get organized and maximize the teams that participates.
- DISCUSSION
  - Scratch Tickets (5 min)- deferred until next weekend.

**Brent DaBrosca, Competitive Director**

- DISCUSSION:
  - Uniforms / vendor samples / existing vendor (10 mins)- covered above
  - Super Liga / unique experience (2 mins) - covered
- UPDATES:
  - 8U/10U Festival (2 mins)-covered
  - Tryouts - save the date (week) ... Starting June 17th (2 mins)- At the next board meeting, Brent will have more information for the 2019 2020 year. June 17<sup>th</sup> is the tryout start. We will do only one week Monday through Friday. It will be one try out per age group. They will consider two days or separate try outs for coaches who decide to do so. Coaches are asking for more time to see groups they are unfamiliar with than the proposed two hour slots. He would like to get the Save the Date out for this. We will charge \$50 a person and the fee will go towards the cost of the competitive season.
  - Ins. recommendation from another club (10 min)/ **Brent & Scott**- Scott determined that we do not have board insurance through SRI. Chris reads a certificate through SRI that talks of general liability, commercial general liability, damage to property, etc. Scott and Brent brought plan proposals from another club and insurance company. Chris will clarify with SRI once again on what is actually covered through them and get the full policy in writing. He asks the board to get a proposal that we can review from a private insurance company. Chris will ask SRI to talk to the ins company about a larger ins policy to cover the board in addition to the kids as a way to leverage a deal as a group of clubs through the state level. Steve will ask about this at his meeting tomorrow.

**Scott McDermott, Facilities Director**

- DISCUSSION:
  - Higher Level and Goalie Training (5 min)- Scott reports that this is going quite well and they are seeing advancements in the kids. Higher level is going to give us 8 weeks in the spring for 16 kids. This will take place Thursday nights at 5:30 pm- 7:30 pm at Fish Hill starting in two weeks. He proposes that this needs to be a part of the competitive program. He will keep us updated on how this will go and asks that people come check it out.
  - Foot golf is coming up, May 5<sup>th</sup>.

*Motion to adjourn the meeting at 8:32 pm by Kathy Bailey*

*Second by Geoff St. Sauveur*

*All Ayes*

**Other Unfinished Business**

- Fish & Wildlife Permit Application Status – Steve & James
- Referees- make sure they sign up through GotSoccer or Stack Sports for insurance
- Concession Stand finances compatible with QuickBooks? **Lou/Merelise**
- Rostering issues for next year
- Steve will determine if there is an appeal for the use of the second overflow lot and will request dumpsters. Chris will ask for extra portopotty