

CSA BOARD MEETING MINUTES

3/11/19

Christopher DeVerna	President	Present
James Nigrelli	Vice President	Present
Lou Ciummo	President Emeritus	Present
Erin Ursillo	Secretary	Present
Merelise Hitte	Treasurer	Present
Brent DaBrosca	Competitive Director	Present
Geoffrey St. Sauveur	Developmental Director	Present
Jeremy Marcotte	Assistant Competitive Director	Present
Jonathan Rollins	Assistant Developmental Director	Present
Mike Mansour	Coaches Director/Registrar	Present
Lee Baldwin	Referee Director	Present
Scott McDermott	Director of Facilities	Present
Patrick Bailey	Fundraising Director	Present
Kathy Bailey	Assistant Fundraising Director	Present
Matthew Ursillo	Webmaster and Technology Director	Absent
Steve Marmas	CSA Board Advisor	Present
Cathy Hopkins	Member at Large	Absent
Ernie Lavigne	Member at Large	Present
Justin Dugas	Member at Large	Present
David Andre	Member at Large	Absent
Staci Landry	Member at Large	Absent
Tim Cronin	Member at Large	Present

- Meeting called to order @ 6:33 pm by Chris DeVerna.
- Approval of January's Meeting Minutes
Motion to approve January's Meeting Minutes by Steve Marmas
Second by Lou Ciummo
All ayes.
- Approval of Post AGM Elected Officers Meeting Minutes
Motion to approve Post AGM Elected Officers Meeting Minutes by Erin Ursillo
Second by Brent DaBrosca
All ayes.
- Unfinished business
 - Insurance coverage for referees- Steve Marmas
 - Financial system for concession stand- Lou Ciummo
 - Sample jersey from SCORE- Steve Marmas
 - Rostering issues for next year
 - CSA contributions for Brynn and Corinne (discussion point below)
- Chris DeVerna, President
 - Introductions- board members introduced themselves to one another since we have new members joining.
 - Stack Sports and Got Soccer- Stack Sports have package options depending on what add ons you want. The bronze package is most affordable, \$199, and offers customizing with CSA logo as an option. We can add these options any time; it does not have to be right away. We discussed opening got soccer for fall rec while we await our stack sports roll out, we could use got soccer for the whole season of rec and

use stack this year only for competitive, or we can hold off on registration opening for three weeks and see if stack sports is ready then use that for competitive and rec. They will not transfer player information for us so everything will need to be entered in as if it is the first time by parents. We can start the process as soon as this week and it appears to take about three weeks to get it situated and ready to use. If we do this for fall rec, we will be ahead of many other clubs. The other option is to have it all move over in the spring next year to allow for a greater amount of time to get used to the new system. This system, once enrolled, is much easier to use than Got Soccer.

- Permit requests- there are some conflicts with field requests so we will try to work with the town on securing Fish Hill and the softball side. There is a meeting soon that David Andre will attend and Chris DeVerna will also try to attend. Steve will work on the Fish and Wildlife permit application.
- Meeting location- The Elks Lodge was going to be more money for us this year so we attempted a smaller meeting at the Coventry rec center but the rooms were small and it was not going to work for us. Meetings will now be held at town hall annex/flat river for no cost. We will be in the police training room as soon as Chris gets the calendar situated.
- Website calendar; event/meeting schedule- Meetings will be the second Monday of every month and we will update the website/calendar accordingly. We have the Target Cup 10/12 and 10/13 and the SRI U8/U10 competitive tournament 6/1 and 6/2 and we will update the online calendar for these as well. We will be hosting these tournaments and using Fish Hill.
- Geoff St. Sauveur, Developmental Director
 - Brynn Tobin- Developmental Fee- it was decided to waive Brynn's rec fee this year and allow her to play while she is in town awaiting her next treatment.
 - Developmental Pricing- background checks will be increasing to \$5.50 on the coaching side. Player fees are going up \$1.25 per player. There will be an additional fee coming up that Steve will be talking about in a meeting tomorrow and will keep us posted. There is a proposed bill in RI that could cause us to pay 7% tax per child for a club fee. There is a good chance that it will not pass for non-profit organizations. Chris shares that per discussions with SRI staff, an increase of \$5 will cover cost increase. Scott brings up that rec is currently running at a loss and we need to do something to cover costs. Chris suggests raising the price in each area up per child in the family and/or consider adding increments of late fees beyond what we do right now. Others feel we need to increase more to be in line with other clubs and

Motion to increase player fees for rec as follows:

\$5 per player for first child, \$5 for next child, and \$10 for third child and mini-kickers

Second by Steve Marmas

Merelise proposes a motion to revise the cost to \$10 per all levels

Chris accepts the revision to the motion.

17 ayes

I oppose

Discussion:

Geoff St. Sauveur believes this number will result in a loss again this year and could force us to raise it again in the next year which would be a lot for parents to deal with year after year.

- Schedule for fall, start dates- Start date is 8/17 and end date is 10/26 for playoffs. This totals 9 weeks plus Target Cup and excludes Labor Day. It ends right before indoor competitive begins. Everyone agrees with this plan.
- Uniforms- everyone realizes the issues with Challenger last year for uniforms. Geoff met with Challenger to hear out their thoughts. He has also met with SCORE about their proposal. Shipping is higher, kits are a little cheaper, and logos take it to nearly the same price depending on how many kids. They offer going back to the jersey style for coaches instead of polos. There are different styles of uniforms that all vary in price. The order we placed the last time we used them two years ago is similar to the pricing we are getting from them this time around. James Nigrelli reminds the group that we need a large variety of color choices due to how many teams we have in some age groups. Geoff will get samples from them tomorrow and he will review the catalog. Geoff and Brent will talk with SCORE and see if they can offer anything for bundling competitive uniforms and they will keep us posted. Brent asks that we triple check that we did not sign any contract with challengers to ensure no legal issues.
- Brent DaBrosca, Competitive Director
 - Tryouts- Week of June 17th is the proposed tryout time frame. Brent wants to isolate tryouts to one week as compared to two last year. He also does not want to run into people's vacations either. Team genius is

an evaluation app that is an option which is fairly cheap per child and would be very beneficial. He recommends we open the concession stand for some of the more busy tryout days.

- Uniforms- Brent intends to ask SCORE for a sample jersey before we decide whether to switch. James Nigrelli asks if we know of other companies we should be exploring. We are not sure but insisting on a sample will be safer for us this time.
- Committee- this fell off a little bit this year but Brent intends to get it started up again. Some members plan to drop off and others are looking to join so this should work out.
- Spring Super Liga Update- deadline for home games ends tomorrow and there are only 4 outstanding for CSA's season as it stands right now. We signed up for the United Soccer Coaches courses for \$350. This offers many trainings for coaching education for all rec and competitive coaches, everyone gets a user name and password, it provides session plans, etc. For rec last year, many people were seeking plans so this will be helpful for our newer coaches. This is only available for six months' time so we may want to push it out longer to allow rec coaches to fully participate. We plan to start in August to capture everyone.
- A flyer for a week long training camp in June came out with CSA's logo on it charging \$275 per kid. We discussed liability and field rental. We discussed that there should be a discussion in the near future about how to request field usage.
- Merelise Hitte, Treasurer
 - Financial Update- Merelise has set up QuickBooks and has access to online accounts. She will be able to do print reports going forward. She is not yet aware of the frequency of bills as they come in so soon she will have a better handle on what other bills we will be seeing and what remains in the account. We discussed a POS system for the concession stand and Merelise recommends we find something compatible with QuickBooks. For routine online costs, Merelise asks if she is allowed to pay routine bills online without Chris's signature on an actual check. This will require a bylaw change. They will need to come up with a practice in the meantime that will that satisfy the current bylaw request. They will put something formal together for the next board meeting.
- James Nigrelli, Vice President
 - Recap of Life Sports presentation by SuperLiga- Brent, Lee and James attended a presentation for Life Sports. This company will come in and look at the organization from top to bottom and brand the company. They were looking into this for Super Liga. For our organization, he gave some good feedback on what we already do with fundraising but provided the following info:
We are lower on the rec numbers as compared to the national average so there may be ways to improve those numbers. He recommended tackling two things a year to ensure we improve rather than tackle many at once. For the website, he mentioned that each board member should have a bio of some sort. He feels we should have a past players section on the website highlighting them. Finally stop focusing on the players we could lose and focus on the players we have.
 - CSA donation to Brynn's GoFundMe page-
Motion to donate \$200 to Brynn's GoFundMe page
Second by Brent DaBrosca
All ayes
 - CSA donation to Corinne's GoFundMe page
Motion to donate \$200 to Corinne's GoFundMe page
Second by Scott McDermott
All ayes
 - Squad locker check for Merelise, where to send checks? They will figure this out afterwards.
- Matt Ursillo, Webmaster
 - Intro questions to website- deferred until next meeting
- Patrick Bailey, Fundraising Director
 - Revs- playing on field- Super Liga Night- Kyle from Revs says that we had 4 CSA teams last year and we should try to increase that
 - CSA Night at Gillette 9/21- mark your calendar
 - Mid-week player appearance- we could do tryout week
 - They handed out sponsor forms for the year and for the extra activities over the next year
 - Spring Coaching clinic option at Revs, we need two coaches to go to the clinic, date tbd and we need to select two competitive coaches to do this. Brent will select and let them know who.
 - Revs vs Chelsea tickets on same 3/11- discount for CSA

- Games earlier this year (coach or family in mind let us know)- games start 3/24 so they need to start filling the games with players, coaches. We will need to front load the games since they end playing this year in august so we won't be able to offer them during rec season.
- Foxwoods bus trip is not yet full, let people know that there are a few spots left.
- Scratch Tickets vs Calendar Raffle- calendar raffle does bring in money but a lot goes back to the players. They showed us another option which is a scratch ticket. We will think this over and discuss next time.
- Next month's Unfinished Business:
 - Webmaster Questions- Matt Ursillo
 - System for asking for field usage- all
 - Calendar raffle vs scratch ticket- Baileys
 - Insurance coverage for referees- Steve Marmas- if you sign up in GotSoccer, you are covered. Need to make sure they are doing either this or SCORE.
 - Financial system for concession stand- Lou Ciummo/Merelise- compatible with QuickBooks
 - Sample jersey from SCORE- Steve Marmas/Brent
 - Rostering issues for next year- all
 - Insurance additional to SRI- all

Motion to adjourn this evening's meeting at 8:34 pm by Brent DaBrosca

Second by James Nigrelli

All ayes